



# Hosted Private Cloud Advanced Access

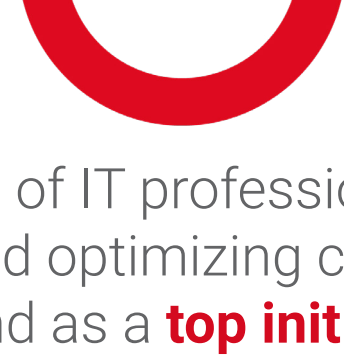
Cloud without compromise



Customers want the ability to operate their cloud environment with the **same level of control** and with the **same access to existing toolsets** that they have within their on-premise data center.

Hosted Private Cloud – Advanced Access, a single-tenant cloud solution, provides direct access to VMware's vCenter so they can manage and configure infrastructure resources to provide and maintain optimal levels of performance, efficiency and utilization of their cloud environment.

## Acceleration of Cloud Adoption Continues as Customers Look to Move Workloads to the Cloud



75% of IT professionals cited optimizing cloud spend as a **top initiative for 2022<sup>1</sup>**



98% of businesses will **adopt multicloud by 2022<sup>2</sup>**



By 2025 **80% of enterprise on-premise facilities** will be shut down compared to 10% today<sup>3</sup>



By 2022 Gartner predicts that **75%** of enterprise customers seeking cloud-managed IaaS solutions will **require multicloud capabilities** from a cloud MSP, up from 30% in 2020<sup>4</sup>



By 2022 creating a flexible, adaptive infrastructure will be among the top I&O goals for more than **70%** of enterprises, which is a **major increase** from fewer than 20% in 2019<sup>3</sup>

*However, the path to cloud and hybrid IT is not without challenges...*

## Challenges Faced by Today's Enterprises

**1** Desire to offload the management of underlying infrastructure of the IT stack while maintaining control and management of the application layer

Most cloud providers force customers to utilize their own tool sets which comes with a steep learning curve and stifles efficiency gains

**2**

**3** Enterprises need help to determine the right environment for each workload

It's difficult to run workloads on-premise, in private clouds and public clouds

**4**

**5** Desire to move to cloud without giving up the deeply integrated tool sets to do configuration management, backups and migrations

## How Hosted Private Cloud – Advanced Access Enables Hybrid IT



## Hosted Private Cloud – Advanced Access Enables Hybrid IT

- Mission-Critical Applications**: Optimal for mission-critical applications that can't be impacted by downtime– backed by industry leading SLAs and 100% guaranteed availability
- Data Center Migrations**: Easily extend workloads and applications to the cloud and burst into public cloud using Flexential's end-to-end cloud, connectivity and managed service portfolio
- Data Center Expansions**: Expand and scale into a single-tenant cloud environment easily while utilizing the existing third-party tool sets and industry-leading VMware platform that more than 70% of global users currently utilize
- Data Center Consolidation**: Optimize your data center spend by rightsizing your DC environment - identify and eliminate over-provisioning and stranded resources by moving applications to a hosted private cloud
- Backup and Recovery**: Enable the implementation of a custom backup / snapshot strategy using tools that you've already invested in and are familiar with using
- DevOps Tools**: Provides the ability to leverage best-of-breed DevOps tools within their cloud environment across the software delivery lifecycle

Flexential solves IT infrastructure challenges with a comprehensive set of tailored hybrid IT solutions including the new Hosted Private Cloud – Advanced Access solution that allows customers to offload compute, network, storage, licensing and facilities requirements while maintaining the control and management of the application layer and orchestration of resources in-house.

This functionality is achieved by Flexential providing customers with direct access to the industry standard vCenter to manage workloads in a way that is already used by the client, leveraging their existing IT applications and tools while maintaining control over the hardware and storage platforms.

To learn more about Hosted Private Cloud – Advanced Access click below:

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Sources:  
 (1) <https://gtnr.it/3lUv0s>  
 (2) <https://ibm.co/3glbZpo>  
 (3) <https://gtnr.it/347n23g>  
 (4) <https://gtnr.it/3HrOTJK>  
 (5) <https://gtnr.it/3okvumu>